



State of Delaware
Public Service Commission
861 Silver Lake Blvd.
Cannon Building, Suite 100
Dover, Delaware 19904

December 20, 2017

RE: In the Matter of SunLight Energy Group, LLC For A Certificate to Provide Electricity Supply Services within the State of Delaware (Submitted November 11, 2017) – PSC Docket No. 17-1156

Dear Ms. Marshall:

In response to your questions:

1. Section 2.2.3 Business License. We have submitted the temporary license granted to SunLight Energy Group (Number 2017608940) and will submit the permanent license as soon as it is received.
2. Section 2.2.11 Consent to Jurisdiction. Submitted
3. Section 2.2.16 Financial Ability. i) We have submitted a letter from J.P. Morgan Chase Bank. ii) Since the time of our submission, we have closed additional transactions bringing total expected commissions to more than \$1.2 million. These commissions are expected to be received over the next 3 years. We have submitted a file listing each transaction completed to date, along with its expected revenue. We ask that this file be kept CONFIDENTIAL.

We would not categorize our initial negative cash flow as “losses”, but rather as the expected start-up costs of beginning a new venture; we always expected that our investors would have to fund operations initially until marketing materials could be created, customers sourced, deals closed, and commissions begin to be earned. Nevertheless, we would like to confirm that SunLight Energy Group would be acting solely as a broker, would not be taking title to any electricity, and would not be responsible for making any payments.

4. Section 2.1.6 Verification of Application. Submitted.

Thank you, and please don't hesitate to contact me if you require any additional information.

William C. Zachary, Partner
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